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AS

RANDOM HOUSE, INC.
201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

In Account With: Point Foundation
Sales Period: 10/1/82 - 12/31/82
Title: "The Next Whole Earth Catalog - 2nd Ed."

Title Code #: 70776
Pub. Date: 11/81

	Current Sales Period 10/1/82 - 12/31/82		Inception-To-Date 10/1/82 - 12/31/82	
	Copies	Amount	Copies	Amount
Gross Sales				
Trade	8,695	$ 55,079.04	95,628	$ 781,894.40
Foreign	505	4,308.04	1,811	15,223.65
Canada	650	4,472.00	3,425	22,284.00
Total Gross Sales	9,850	$ 63,859.08	100,864	$ 819,402.05
Returns	(2,203)	(18,107.20)	(25,265)	(203,587.08)
Net Sales	7,647	$ 45,751.88	75,599	$ 615,814.97
Reserve For Returns - 10% of G.S.		(6,385.91)		(81,940.20)
Adjustment		3,830.27		75,554.29
Adjusted Net Sales		$ 43,196.24		$ 609,429.06
Deduction Per Contract				
P.P.B. Costs (Schedule)		$ -		$(317,485.22)
Handling Charges-75¢ per copy on 3,000		-		(2,250.00)
Interest on P.P.B.		-		(6,458.40)
Interest on Amt. Due Random House - ($160,387.39 - 12.5% for 90 days)		(4,943.70)		(13,184.10)
Distribution Fee - 22½% of G.S.		(14,368.29)		(184,365.47)
- 10 % of Ret.Per Pat.#7		(852.83)		(8,067.67)
Total Expenses		$ (20,164.82)		$(531,810.86)
Profit (Loss) From Operations		23,031.42		77,618.20
Rights Revenue		$ 526.03		$ 3,506.06
Less: Loss on 1st Ed. (Attached)		(2,988.15)		(156,254.69)
Less: Previous Payments		-		(64,687.65)
Less: Previous Loss (9/30/82 Stmt.)		(160,387.39)		-
Amount Due Random House		$(139,818.09)		$(139,818.09)

Prepared by: R H Co-Pub & Agency Acct.
2/24/83

RANDOM HOUSE, INC.
201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

In Account With: Point Foundation
Sales Period: 10/1/82 - 12/31/82
Title: THE NEXT WHOLE EARTH CATALOG-1ST EDITION

Title Code: # 73951-5
Pub. Date: 10/80

	CURRENT SALES PERIOD 10/1/82 -- 12/31/82 COPIES	AMOUNT	INCEPTION TO DATE 10/1/80 -- 12/31/82 COPIES	AMOUNT
GROSS SALES				
TRADE	(20)	$ (177.40)	270,464	$1,853,414.41
FOREIGN	-	-	14,636	90,466.84
CANADA	-	-	9,942	43,776.75
TOTAL GROSS SALES	(20)	$ (177.40)	295,042	$1,987,658.00
RETURNS	(468)	(3,104.47)	(45,676)	(324,740.85)
NET SALES	(488)	$ (3,281.87)	249,366	$1,662,917.15
LESS:				
RESERVE FOR RETURNS-10% G.S.		-		(198,764.45)
RESERVE FOR RETURNS-ADJ.		253.80		198,764.45
ADJUSTED NET SALES		$ (3,028.07)		$1,662,917.15
LESS: COST PER CONTRACT				
P.P.B. COSTS (SCHEDULE)		$ -		$(1,080,071.84)
HANDLING-75¢ A COPY ON 38,515		-		(28,886.25)
INTEREST EXPENSE		-		(15,420.60)
DIST. FEE-22½% OF G.S.		39.92		(443,285.57)
DIST. FEE-25% OF KEPHART COM. SALES		-		(4,375.00)
ADVERTISING (PUBLICITY)		-		(983.96)
FREIGHT		-		(1,591.65)
P.P.B. ADJ. PLUS INTEREST		-		25,118.66
TOTAL EXPENSES		$ 39.92		$(1,549,496.31)
PROFIT (LOSS) ON OPERATIONS		$ (2,988.15)		$ 113,420.94
PLUS RIGHTS REVENUE		-		17,247.31
LESS: PREVIOUS PAYMENTS		-		(286,922.95)
PLUS: LOSS APPLIED TO 2ND EDITION		-		153,266.54
AMOUNT DUE RANDOM HOUSE		$ (2,988.15)		$ (2,988.15)